Exhibitor Service Manual





CONVENTION HANDLING SERVICES



January 2-5, 2020

Marriott Wardman Park

Washington, DC

Dear **AALS** Exhibitor,

It is our pleasure to notify you that **Convention Handling Services (CHS)** has been selected as the "Official General Service Contractor" for the forthcoming **2020 AALS Annual Meeting**. We would like to take this opportunity to assure you that we will do our utmost to make this a successful and profitable event for you.

Enclosed in this Service Manual, you will find important show information, as well as order forms for services and products you may require. From luxury furniture to experienced labor, we offer a full range of services and products to assist you in maximizing the impact of your exhibit. The Hotel will not provide any tables, chairs or furnishing for the exhibit floor. Any outside furniture, not ordered through CHS, must be approved by AALS. We strongly advise that you carefully read all information contained in this service manual.

Discount Deadline: Tuesday, December 17, 2019

Please review the various items being provided to each booth by Show Management on the **At-A-Glance Page.** After reviewing this information, please analyze your needs carefully and return your order forms with full payment before **Tuesday**, **December 17**, **2019**, the discount deadline. This special discount deadline has been provided as a money-saving tool, as well as to ensure the availability of your items. Please note, to receive the discount price, payment, including all taxes, must accompany your forms and returned to the address on the form before the discount deadline.

A **CHS Service Desk** will be maintained and located in a convenient location of the exhibit hall during move-in through move-out to assist you with any last-minute needs.

Questions regarding the convention's policies, space assignments, display limitations and event schedules should be directed to AALS, the show management.

If you have questions regarding such items as furniture, signage, shipping or labor, please contact our Exhibitor Services Team. We are dedicated to answering your questions and helping you deliver a successful event!

We are proud to be your partner and look forward to working with you!

Sincerely,

Convention Handling Services (CHS)

Phone: 210-247-2641

Email: info@conventionhandling.com



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	**Audio/Visual (Preferred AV Provider)		BAV
	Floral		Urban Jungle
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	Licetifedi		1 S/TV TYGIUIIIGII I GIR



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Important Show Information:

BOOTH INFORMATION:

* 3' tall Silver divider

Each 10 X10 booth will receive: (*)

* 8' tall Silver/White/Silver back drape

Where: Marriott Wardman Park/Exhibit Hall C

Show Colors: Silver/White

Show Carpet: Exhibit Hall is carpeted: Multi-color.

**Wireless internet is available in the Exhibit Hall to all attendees and exhibitors on a complimentary basis. If you need a dedicated internet connection, please contact PSAV.

* Use our Preferred Service Providers for better rates.

* Any outside furniture must meet AALS approval.

k 1 - 7"x44" ID Sign	*		
	nt. Refer to the appropriate order forms in g provided. Absolutely No Hotel Furnit :	this kit. When ordering, please order only those	
	g provided. Absolutely No Notel Furnit	ure Allowed I'l Booth Space:	
SCHEDULE AT-A-GLANCE:			
IMPORTANT DATES:			
Discount Price Cut Off Date	December 17, 2019		
Advance Warehouse Freight	First Day: December 03, 2019	Last Day: December 23, 2019	
Show Site Freight	First Day: January 2, 2020		
*Advance	e Warehouse hours: 8:00 a.m 2:00 p	o.m. Monday – Friday.	
EXHIBITOR MOVE IN: (See Targe	t start schedule below)		
Island Exhibit Set Up (Start)	Tuesday, December 31, 2019	8:00 AM to 5:00 PM	
All Other Exhibitors (Start)	Tuesday, December 31, 2019	1:00 PM to 5:00 PM	
All Exhibitors (Continue)	Thursday, January 02, 2020 8:00 AM to 3:00 PM		
**It is important that ALL EXHIBITS	S are SHOW READY by 3:00 p.m. on Th	nursday, January 2, 2020.	
EXHIBIT HALL HOURS:			
	Thursday, January 02, 2020	4:00 PM to 8:00 PM	
	Friday, January 03, 2020	8:00 AM to 6:30 PM	
	Saturday, January 04, 2020	8:00 AM to 5:00 PM	
	Sunday, January 05, 2020	8:00 AM to 11:00 AM	
EXHIBITOR MOVE OUT:		·	
	Sunday, January 05, 2020	11:00 AM to 6:00 PM	
OUTBOUND: UPS and FedEx will not parraignments with the hotel package room	ick up on Sunday. If you are shipping out w n.	ith either of these, you will need to make	
Drivers Check-In By:	Sunday, January 05, 2020 5:00 PM		
Freight Will Be Re-Directed At:	Sunday, January 05, 2020	6:00 PM	
** It is important that the hall is clo	ear by 8:00 p.m., Sunday, January 05.	·	
**All drayage will be moved in and	out on Over Time due to Holiday/Venu	ie schedule.	

CHS will have a service desk in a convenient location on show site if you require any further assistance.



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HOW DO I SEND MY SHIPMENTS?

You have two options in regard to sending your shipments. You can ship your freight in advance, or you can ship it direct to show site. Shipments must be prepaid. **Collect shipments will be refused.** Our preferred carrier is **YRC Freight**. Call 210.247.2641 for a Quick Shipping Quote.

ADVANCE SHIPMENTS

Advance Shipping is sending your materials, up to thirty (30) days prior to the event, to a designated warehouse which will store your freight and then deliver it directly to your booth space during move-in. Delivery hours are **8:00 a.m.** – **2:00 p.m.**, Monday thru Friday. The advantage of sending your freight in advance is knowing it has arrived and will be delivered to your booth prior to your arrival.

Shipments arriving at the warehouse after <u>Monday, December 23, 2019</u> will be charged an additional 35% of the advance warehouse rate in addition to any other charges incurred.

Please label each item as follows:

Advance Shipping Address

AALS 2020 YRC Freight c/o **CHS** 7600 Preston Drive Landover, MD 20785

DIRECT SHIPMENTS

Direct Shipping is sending your materials directly to show-site during the designated move-in times. There is some risk with direct shipping because it does not allow for errors by your inbound carrier. If there is a problem and your carrier does not arrive on time, there may not be enough time to receive more materials.

Please label each item as follows:

Direct Shipments to Show Site:

AALS 2020 Marriott Wardman Park c/o **CHS** 2660 Woodley Road, NW Washington, DC 20008

Any shipments arriving prior to **Thursday, January 02, 2020** will be refused.

Shipments will be received during the designated move-in periods as well as throughout the event. As an exhibitor, it is your responsibility to instruct your carrier of the proper date for the direct deliveries to show-site. Weight tickets or Bills of Lading indicating weight must accompany freight delivery. The driver's signature on the show-site receiving report will verify the total count and weight.

- ALL SHIPMENTS MUST HAVE "C/O CHS" w/EXHIBITOR'S NAME AND BOOTH #
 ON THE LABEL.
- SHIPMENTS MUST BE PREPAID. COLLECT SHIPMENTS WILL BE REFUSED.

BOOTH DELIVERY & CONTAINER STORAGE

Materials received at the warehouse or on show site will be delivered to respective booths at the convention facility. Empty containers will be removed from the booth, placed in storage and returned to the booth at the close of the show. Materials will then move from the booth to the dock and be reloaded on designated vehicles. Material handling charges will apply based on inbound weight. Please note, shipments received without receipts, freight bills, or specified unit counts, from carriers such as UPS or FedEx, will be delivered without guarantee of piece count or condition. No liability will be assumed by CHS for these shipments. *Please see pages 25-26 for Material Handling Information*.

SHIPPING AFTER THE SHOW

A **CHS** "Bill of Lading" is required on all outbound shipments, whether shipping through our carrier or your designated carrier. The "Bill of Lading" is available at the service desk. After your booth is packed, labeled and ready to be shipped please bring the completed "Bill of Lading" form back to the service desk. **CHS** has made special arrangements with **YRC Freight** to motor freight your display material. If you are not using **YRC Freight**, our preferred out-bound carrier, you must call your designated carrier with pick up information. If your carrier fails to show up, your shipment will be re-directed through **YRC Freight** and any discount rate will not apply. A **CHS** representative will be available at show site for further questions.



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MATERIAL HANDLING

- x **CHS**, its subcontractors, and Show Management will not be responsible for damage to uncrated, un-skidded, and concealed damage to materials for any reason.
- x **CHS**, its subcontractors, and Show Management will not be responsible for loss or theft of materials after delivery to booth or before pick-up for loading at show close.
- x **CHS**, its subcontractors, and Show Management is not responsible for shipments left in booth by exhibitor. We will count and ship pieces as found when we remove from exhibit hall. **CHS** recommends all valuable items be covered by YOUR insurance company to protect against theft.
- x Exhibitor routings on outbound shipments will be honored when possible. In the event the designated carrier fails to pickup by the specified time, such shipments will be rerouted by **CHS**.
- x Make certain all your materials are properly insured against fire, theft, and all hazards while in transit, to and from your booth and for the duration of the exhibition. This may be done with "riders" to existing insurance policies.
- x Material handling includes unloading your exhibit materials, storage for up to 30 days at the advance shipping address, delivery to your booth, the handling of empty containers into and out of storage, and the removal of the material from your exhibit booth for reloading onto outbound carriers. This does not include transportation charges. All charges are the responsibility of the exhibiting firm.
- x In the event no weight is indicated on the delivery documents presented, **CHS** shall estimate the weight and charges will be based on the estimated weight. The estimated weight shall be final and binding if actual scale weight figures are not submitted prior to the closing of the show.
- x Do not send advance freight for **Saturday** delivery, there is no guarantee someone will be there to receive it. Make sure your freight arrives during normal business hours.
- x If you are sending materials direct to show-site, please make sure it does not arrive prior to the deadline specified. Materials arriving prior to the deadline will be REFUSED.
- x A **CHS** "Material Handling Agreement/Bill of Lading" must be filled out at close of show for all outbound shipments and returned the service desk. "Bill of Lading" is available at the service desk during your event.
- x All Material Handling Agreements/Bill of Lading submitted to **CHS** by Exhibitor will be checked at the time of pickup from the booth. Any corrections will be made where discrepancies exist between the quantities of items on any agreement form submitted to **CHS** and the actual count of such items in the booth at the time of pickup.
- x Shipments left on the show floor after the close of the event without a Bill of Lading, will shipped out using our carrier or returned to our warehouse pending re-routing. CHS assumes no liability as a result of such re-routing or handling.
- x Any and all material left on the floor after the close of the event without a return label and a Bill of Lading will be discarded by the cleaning crew.
- ${\sf x}$ **CHS** is not responsible for freight shipped through the venue's package/mail room.
- x Empty Labels for crate storage will be available at the **CHS** Service Desk. Affixing the labels is the responsibility of the Exhibitor or its representative. Empty containers that are labeled with Empty Label will be removed from your exhibit space, stored during the event and returned after the close of the event. It is important that you label all containers, pallets, crates and boxes that will need to be stored for re-use after the end of the event.
- x **CHS** will not be responsible for containers not labeled for storage.
- x Empty containers will not be accessible after they have been removed from exhibit space until the close of the event. If accessible storage is needed, please contact **CHS**.
- x CHS liability shall be limited to physical loss or damage to the specific article that is lost or damaged. If found liable for any loss, CHS sole and exclusive MAXIMUM liability for loss or damage to Exhibitor's materials: and Exhibitor's sole and exclusive remedy is limited to repair or replacement with like kind and quantity, subject to a dollar amount limited to \$.30 per pound of article, with a maximum of \$50.00 per item, and a maximum of \$1000.00 per shipment. This applies while these goods, are in CHS warehouse or at the event, under this contract.

CHS shall not be liable to any extent whatsoever for any actual, potential or assumed loss of profits or revenues or for any collateral costs that may result from any loss or damage to an exhibitor's material that may make it impossible or impractical to exhibit same. The consignment or delivery of a shipment to **CHS** by an exhibitor or by any shipper on behalf of the exhibitor shall be construed as an acceptance by such exhibitor (and/or other shipper) of the terms and conditions set forth in this bulletin. It is suggested that exhibitors insure all shipments from the time it leaves your company until the time it is returned from the show.



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RESPONSIBILITY FOR LABOR:

- x **CHS**, its subcontractors, and Show Management shall not be responsible for loss, injury or damage caused by laborers or equipment furnished by **CHS** or its subcontractors, except when such laborers are working for or operating equipment under the direct supervision of a supervisor designated by **CHS** or its subcontractors.
- x **CHS**, its subcontractors, and Show Management shall not be liable to any extent for any actual potential or assumed loss of profits or revenues, or for any collateral costs, which may result from any loss, injury or damage to an exhibitor's materials or exhibitor personnel, which may make it impossible or impractical to exhibit exhibitor's materials.
- x Claims for loss, injury or damage, which are not submitted in writing to **CHS** within (30) thirty days after the close of the show, at which the loss, injury, or damage occurred, shall be considered waived. No suit or action shall be brought against **CHS** or its subcontractors more than one year after the accrual of the action.
- x **CHS** will not be responsible for improper packing of exhibitor materials and products or incorrect labeling if working under the supervision of the exhibitor.
- x **CHS** will not be responsible for improperly packed or concealed damages to exhibit.
- x Placing of an order for the services of labor and the use of equipment by an exhibitor, or any agent of the exhibitor, shall be construed as an acceptance by such exhibitor or agent of terms and conditions set forth.

PAYMENT TERMS:

- x In order for us to process your order for services and materials listed in this Exhibitor Service Manual, we must have a signed "Credit Card Authorization" form with credit card information or full payment in advance. Invoices for outstanding balances will be prepared at the service desk for review and payment.
- x Pre-payments will be indicated, and any balance due must be paid in full by cash, credit card or check.
- x All inquiries must be resolved and completed before you leave the show.

QUESTIONS AND ADJUSTMENTS:

- x Any discrepancy in items ordered and items received, or any complaint or question concerning service, must be reported to CHS immediately. Any and all issues will be resolved and/or any valid adjustments will be made at that time and approved by the CHS supervisor in charge. Credits and adjustments will not be made on information received after the show.
- x Items cancelled or changed after Friday, December 20, and before Thursday, January 02, 2020 will be charged 50% of the standard price. There will be no credits given after Thursday, January 02, 2020.

ORDERS

- x All advance orders must be paid in full at the time the order is placed. Advance orders accompanied with full payment by deadline for services and rentals are discounted to your advantage.
- x Orders received without payment will not be processed. Payment for all show-site orders will be due and payable upon presentation of our invoice at the show.
- x Services ordered at show site will not be processed without full payment.

INDEMNIFICATIONS:

Exhibitor agrees to defend, indemnify and forever hold harmless CHS, its officers, directors, employees, subsidiaries, affiliates and assigns (the "Indemnified Parties") from and against any and all claims, liabilities, losses, damages, costs, expenses (including reasonable attorney's fees), causes of action, demands or judgments of any nature arising out of or resulting from any negligence, willful misconduct or omission of exhibitor or any of its employees, agents or subcontractors in the performance of the services, activities or operations of Exhibitor furnished in connection with this agreement, except to the extent that such claims, losses, liabilities or damages are attributable to the negligence, omission or willful misconduct of the Indemnified Parties. The terms of this paragraph shall survive the expiration or termination of this agreement.

FORCE MAJEURE:

CHS' performance hereunder is subject to, and CHS shall not be responsible for loss, delay, or damage due to, strike, lockouts, work stoppages, natural elements, Acts of God, vandalism, civil disturbances, power failure, explosion, acts of terrorism, war, or any other cause beyond CHS control, nor for ordinary wear in the handling of equipment and materials.



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HOW DO I PLACE MY ORDER?

x Mail in your order forms and full payment to:

CHS * P.O. Box 200511 * San Antonio, TX 78220

- x Fax in your order with the "Credit Card Authorization" form to: 210.247.2691 Attn: CHS Exhibitor Services
- x Email: info@conventionhandling.com

To qualify for discount prices, full payment must be included with your advance order and must be received by the discount deadline. Please submit the signed "Credit Card Authorization" form or a check with your order.

Please add the appropriate **6**% sales tax. To be tax exempt you must be a government or non-profit organization. If you are eligible, please provide an exemption certificate when placing your order. A resale certificate is not acceptable, as we are not providing services to be resold. There will be no credit on items cancelled or changed after **Thursday**, **January 02**, **2020**.

For orders going to other "official suppliers" (i.e. audio visual, floral, electrical, etc.) please follow the payment and mailing instructions indicated on each of the forms located in this manual.

PAYMENT OPTIONS

Advance Payments by check...Attached with your order forms. The "Credit Card Authorization" form
must be submitted for any additional charges incurred at show-site. All checks should be made
payable to:

Convention Handling Services RE: AALS 2020 Annual Meeting

 Credit Card... MasterCard, Visa or American Express. To accept charges, we need a completed "Credit Card Authorization" forms. CHS must receive this form by Tuesday, December 17, 2019 to qualify for the advance pricing.

SHOW SITE ORDERS

All show-site orders including labor and material handling must be paid <u>before close of the show</u>. For your convenience, we accept Visa, MasterCard or American Express, as well as checks, travelers' checks and cash. Orders received after the deadlines or made at the service desk during the show will be billed at standard prices. Services ordered at show site will not be processed without full payment.

ADVANCE ORDERS (Tuesday, December 17, 2017)

To process your order and receive advance prices, payment in full either by cash, check, or credit card must accompany your order. Purchase orders do not qualify for the discount prices.

Advance orders will receive a discount on booth furnishings. Advance payment for material handling should be based on estimated weight. Advance payment for labor should be based on estimated installation and dismantling hours.

THIRD PARTY ORDERS

If using a display/exhibit house that will also be the responsible party for the charges incurred for the show, please complete the Third-Party Payment Form, as well as the EAC Form and return them to our offices by the date indicated on the forms. The exhibitor is ultimately responsible for the payment of charges, so please forward this information to the proper parties, otherwise the exhibitor will be directly charged.

INTERNATIONAL EXHIBITORS

International exhibitors must pay for all services in US funds and must be drawn on a US bank. All charges must be paid in full prior to the close of the show either by cash, credit card or check. Wire transfers must include a \$50.00 (US) transfer fee.

MATERIAL HANDLING/LABOR ORDERS/RIGGING ORDERS/FORKLIFT, ETC.

If you are shipping freight to our warehouse or to show site and/or are ordering labor for installation or dismantling and/or rigging, you must complete the "Credit Card Authorization" form. Our services will not be performed unless we have some form of pre-payment in our files. If you require rigging or dismantling labor on move-out, charges will be applied to your credit card.



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Credit Card Authorization Form

This form authorizes **CHS** to charge to your credit card account the amount of your advance/floor orders, material handling charges, shipping costs and any other additional amounts incurred as a result of show site orders placed by you or your representative. Please complete the information requested below and return this form with your order. No orders will be processed without this form, completed and signed, on file.

Company Name:	
Company Numer	
Cardholders Name:	Booth#:
Credit Card #:	
Exp Date:	Type of Card: Visa: M/C: M/C: American Express:
Billing Address:	
City, State, Zip:	
City, Ctate, E.P.	
Phone Number:	Fax:
Customer Signature:	
I AGREE TO THE CONDITIONS S	TATED IN THIS MANUAL AND THE ABOVE PARAGRAPH.
A check is being sent to cover all exp balances.	penses, use card only for show-site services and remaining
If paying by check, make payable to: Mail order forms and full payment to:	CHS – Convention Handling Services P.O. Box 200511 San Antonio, TX. 78220 RE: AALS 2020 Annual Meeting

Fax orders with full payment to: 210.247.2691 Attn: CHS Exhibitor Service Department.

* Items cancelled or changed after Friday, December 20, and before Thursday, January 02, 2020_will be charged 50% of the standard price. There will be no credits given after Thursday, January 02, 2020.

PLEASE NOTE:

Your signature on this form authorizes CHS to charge any pre-order requests, on-site order requests, all material handling charges according to shipping documents, and any applicable shipping charges.



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Discount Deadline: Tuesday, December 17, 2019

Third Party Payment

CHS will present invoices to third parties at show-site for payment of all services rendered to exhibitors under the following conditions.

- The Exhibitor is required to complete the "Exhibitor Appointed Contractor" EAC form located in this Exhibitor Service Manual.
- 2. The payment of the third party must be acceptable to **CHS**. Also, the credit card information below must be completed and submitted to **CHS** as a deposit prior to the show.
- 3. If there is any doubt who is to be invoiced for a service, the charge will be issued to the exhibitor. The exhibiting firm is ultimately responsible for the payment of charges. If the EAC requires **CHS** to fax an invoice from the convention facility, a \$25.00 service fee will be added.
- 4. The following form is to be completed, signed and returned by both parties by the discount deadline date. Otherwise, the request will not be approved.

We understand and agree that we, the exhibiting firm, are ultimately responsible for payment of charges incurred. In the event the named third party does not make payment upon presentation of invoice at show-site, such charges will be presented to the exhibiting firm for payment.

ALL INVOICES MUST BE RESOLVED BY THE CLOSE OF THE SHOW.

THIRD PARTY INFORMATION This box must be filled out and returned to CHS						
Exhibiting Company:			В	ooth #:		
Authorized Name & Title:			Authorized Signature:			
Display House Name Third Party Payer:						
Authorized Name & Title:			Authorized Signature:			
Complete Address:						
City, State, Zip:						
Phone:			Fax:			
Items being billed to Third Party: (P.	lease select the s	service below.)				
☐ Material Handling ☐ Furnishings	Display Labo	r All Services	Other	-		
Credit Card #:						
Exp. Date:	Т	ype of Card:	Visa: M/C	: American Express:		
Name on Card:			Authorized Signature:			
Company Name:						
Billing Address:						
City, State, Zip:						
Phone:	Fax:		Email:			



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Discount Deadline: Tuesday, December 17, 2019

Exhibitor Appointed Contractor

CHS has been selected as the Official General Service Contractor and must be used for all material handling, furniture rental, signs, rigging, cleaning and installation & dismantling of exhibit materials.

An Exhibitor Appointed Contractor (EAC) is: Any individual who is not a full-time permanent employee of an exhibiting firm, who is providing a service to an exhibitor on-site and does not represent one or more of the Official Contractors.

Rules and Regulations:

- 1. Each representative of an EAC must physically pick-up, in person, an "Exhibit Crew" badge at the **CHS** Service Center. If an EAC representative does not have any identification which verifies her/his employment by the EAC, she/he must be accompanied to the **CHS** Service Desk by a representative who does have verifying identification.
- 2. These services shall not conflict with existing labor regulations or contracts, and in fulfilling her/his obligations, the representative of an EAC shall adhere to the regulations set up by the Hall and Show Management regarding entrance. It is the responsibility of the Exhibitor to see that each representative of an EAC abides by the official Rules and Regulations of this exposition.
- 3. The representative of an EAC shall have a true and valid order for services from an Exhibitor in advance of the show move-in date and shall not solicit business on the show floor.
- 4. The representative of an EAC will share with the official service contractor all reasonable costs related to her/ his operation, including overtime pay for stewards, restoration of exhibit space to its initial condition, etc.

Important

It is the responsibility of each Exhibiting Firm utilizing an EAC to complete and return this form along with a Certificate of Insurance" which names **CHS** as additionally insured for each EAC firm being utilized. Note: The EAC must maintain at least \$1 million in employer's liability, general liability, automobile liability and workers compensation as required in the state the exposition is located.

Form must be received by: Monday, December 2, 2019

If this form and the "Certificate of Insurance" are not received by Monday, December 2, 2019 the Exhibitor or EAC will be required to order labor from **CHS**.

EAC INFORMATION This box must be filled out completely and returned to CHS				
Exhibiting Firm:	Booth #:			
Authorized Name & Title:		Signature:		
Full name of EAC:				
Address of EAC:				
City, State, Zip:				
Authorized EAC Name:		Signature:		
Authorized EAC Title:	EAC Representative/Show-Site:			
Phone:	Fax:			
Type of Service being performed :				



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Order Summary

Please note, this form is optional, and has been included for your convenience.

- 1. Please use this form to combine all of your **CHS** order forms and transfer the totals from the bottom of each page onto this form.
- 2. Complete the "Credit Card Authorization" form and if applicable the "Third Party Payment" and "Exhibitor Appointed Contractor (EAC)" forms.
- 3. Please fax or email your order and "Credit Card Authorization" form to CHS at 210.247.2691 or mail your order and payment to:

P.O. Box 200511 San Antonio, TX. 78220 RE: AALS 2020 Annual Meeting

Full payment for services must accompany your order to qualify for the advance (discount) order prices. All orders received without payment after the discount deadline date or at the Exhibitor Service Desk at show-site will be charged at floor order prices (standard prices). These items are on a rental bases only and remain the property of CHS. Items may differ slightly from picture depending on availability.

*One copy of this form with your payment must be forward to CHS. Please retain one copy for your files.

TAXABLE SERVICES				
Booth Furniture Package: (Pg. 13)	\$			
Furniture - Tables: (Pg. 14)	\$			
Furniture – Chairs & Accessories: (Pg. 15)	\$			
Exhibit Rental Accessories: (Pg. 16)	\$			
Product Display Options I: (Pg. 17)	\$			
Carpet and Accessories: (Pg. 18)	\$			
Cleaning: (Pg. 19)	\$			
Signs: (Pg. 20)	\$			
Rental Exhibits: (Pg. 22)	\$			
Prestige Furniture	\$			
6% TAXABLE TOTAL:	\$			
NON-TAXABLE SER	VICES			
Labor: (Pg. 24)	\$			
Material Handling: (Pg. 27)	\$			
NON-TAXABLE TOTAL:	\$			
GRAND TOTAL:	\$			

It is Hotel Policy that NO Hotel Furniture will be allowed in Booth Space!

Thank you for your order!

Company	r: Booth:	Contact:	Email:



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Booth Furniture Package

Save an additional 15% when pre-ordering your furniture as a package.

*1-6' Table Skirted, 2-Side Chairs, 1-Wastebasket **1-8' Table Skirted, 2-Side Chairs, 1-Wastebasket Deadline Date to Receive Discount: Dec. 17, 2019



Booth Furniture Package: (Per 10 x 10 Booth Please select color of table skirt) Qty. Description Skirt Color Discount Standard * 6' Table Package \$341.60 \$445.00 ** 8' Table Package \$368.50 \$479.00

Table Skirt Color Availability					
	Red		White		
	Burgundy		Plum		
	Blue		Grey		
	Black		Gold		
*Please use colors for reference only					

Subtotal	\$
6% Sales Tax	\$
GRAND TOTAL	\$

Company:Booth:Contact:Email:	
------------------------------	--



January 2-5, 2020 | Marriott Wardman Park | Washington, DC

Discount Deadline: Tuesday, December 17, 2019

Skirted Display Tables All tables are 24" wide, skirted on 3 sides in the color chos and topped with white vinyl. The 4th side of 4' tables is skirted.					
Standard Height (30	" High)				
Description	Discount	Standard	QTY	Total	
4' long 30" high	\$156.50	\$203.50		\$	
6' long 30" high	\$180.50	\$235.00		\$	
8' long 30" high	\$214.00	\$278.50		\$	
Skirt 4 th Side Check One: L 6' L 8'	\$66.75	\$86.75		\$	
Table Skirt Only	\$76.50	\$98.50		\$	
Counter Height (42"	High)				
4' long 42" high	\$189.00	\$245.75		\$	
6' long 42" high	\$219.00	\$284.50		\$	
8' long 42" high	\$244.50	\$318.00		\$	
Skirt 4 th Side Check One: L 6' L 8'	\$76.75	\$99.75		\$	
Table Skirt Only	\$86.50	\$112.50		\$	

1	Table Skirt Color Availability						
	Red		White				
	Burgundy		Plum				
	Blue		Grey				
	Black		Gold				
	Teal						
*Please use colors for reference only							



Please note, show color will be chosen on orders with no preference indicated.

Color preference:

Un-skirted Display Tables 24" wide tables topped in white vinyl.					
Description	Discount	Standard	QTY	Total	
4' long 30" high	\$82.50	\$107.25		\$	
6' long 30" high	\$99.50	\$129.50		\$	
8' long 30" high	\$112.75	\$146.50		\$	
4' long 42" high	\$119.75	\$155.50		\$	
6' long 42" high	\$140.50	\$183.00		\$	
8' long 42" high	\$154.00	\$200.25		\$	
		·			







Tabletop Risers (12" W x 8" H) Covered in white plastic.					
Description	Discount	Standard	QTY		Total
4' Tabletop Riser	\$70.50	\$91.75			\$
6' Tabletop Riser	\$94.50	\$122.75			\$
					\$



Subtotal	\$
6% Sales Tax	\$
GRAND TOTAL	\$

Company:_____Booth:____Contact:_____Email: _____



January 2-5, 2020 | Marriott Wardman Park | Washington, DC

Discount Deadline: Tuesday, December 17, 2019





Chairs (Absolutely No Hotel Furniture will be allowed in Booth Space)					
Description	Discount Price	Standard Price	QTY	Total	
Side Chair (Padded)	\$108.00	\$140.50		\$	
Arm Chair (Padded)	\$128.00	\$166.50		\$	
Upholster High Stool	\$145.00	\$188.50		\$	
Prestige Swivel Chair	\$168.50	\$219.00			
Accessories					
42"x23"x37" Counter	\$385.00	\$500.50		\$	
42"x23"x78" Counter	\$631.00	\$820.50		\$	
Wastebasket	\$30.50	\$39.75		\$	
Tripod Easel	\$67.50	\$87.75		\$	
Raffle Drum	\$151.50	\$196.95		\$	
				\$	
	+	+	+	+	

Subtotal	\$
6% Sales Tax	\$
GRAND TOTAL	\$

C	Company:	Booth:	Contact:	Email:	:



January 2-5, 2020 | Marriott Wardman Park | Washington, DC

Discount Deadline: Tuesday, December 17, 2019

Description	Discount	Standard	QTY	Total
Long Arm Spotlight	\$126.75	\$177.45		\$
Clip-On Spotlight	\$126.75	\$177.45		\$
39" L x 12" W Angled Shelf	\$94.25	\$131.95		\$
39" L x 12" W Flat Shelf	\$94.25	\$131.95		\$
Velcro Adhesive Brochure Holder	\$22.00	\$28.00		\$
Colored Panels (Rental Exhibits)	\$50.50	\$70.70		\$
Velcro Panels	\$167.50	\$217.75		\$
Special Drapery Price is Per F	oot Prefer	ed Color:		
Special Drapery Price is Per F		red Color:		
3' Drape	\$25.50	\$33.25		\$ \$
3' Drape				
3' Drape 8' Drape	\$25.50 \$31.00 \$40.25	\$33.25 \$40.50		\$
3' Drape 8' Drape 12' Drape	\$25.50 \$31.00 \$40.25	\$33.25 \$40.50 \$52.25		\$
3' Drape 8' Drape 12' Drape Special Skirting Price is Per F	\$25.50 \$31.00 \$40.25 Foot Prefers	\$33.25 \$40.50 \$52.25		\$ \$ -
3' Drape 8' Drape 12' Drape Special Skirting Price is Per F Table Crate	\$25.50 \$31.00 \$40.25 Foot Prefer	\$33.25 \$40.50 \$52.25 ed Color:		\$ \$ - \$
3' Drape 8' Drape 12' Drape Special Skirting Price is Per F	\$25.50 \$31.00 \$40.25 Foot Prefers \$26.00 \$26.00	\$33.25 \$40.50 \$52.25 ed Color:		\$ \$ - \$ \$

Table Skirt Color Availability							
	Red		White				
	Burgundy		Plum				
	Royal Blue		Grey				
	Black		Gold				
	Teal						
*F	*Please use colors for reference only						

Subtotal	\$
6% Sales Tax	\$
GRAND TOTAL	\$

Company:	Booth:	Contact:	Email:
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January 2-5, 2020 | Marriott Wardman Park | Washington, DC



Discount Deadline: Tuesday, December 17, 2019						
Description	Discount	Standard	QTY	Total		
4'x8' Tackboard	\$181.00	\$235.50		\$		
8'x4' Tackboard	\$181.00	\$235.50		\$		
Bag rack	\$102.50	\$133.25		\$		
Garment Rack	\$102.50	\$133.25		\$		
Garment-2 Arm	\$102.50	\$133.25		\$		
Coat Rack	\$102.50	\$133.25		\$		
Chrome Stanchion	\$77.00	\$100.25		\$		
Sign Stand 22"x28"	\$107.50	\$139.75		\$		
Literature Rack	\$235.75	\$306.50		\$		
Plastic Chain	\$4.80	\$6.25		\$		

Subtotal	\$
6% Sales Tax	\$
GRAND TOTAL	\$

(Company:	Booth:	Contact:	Email:	
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January 2-5, 2020

∤ Marriott Wardman Park

∤ Washington, DC

Discount Deadline: Tuesday, December 17, 2019

CHS provides quality carpet at competitive prices. The carpet will be delivered clean and installed (only front edge is taped) in your booth prior to your move-in.

We offer custom carpet, as well as standard booth carpeting. Please use this order form for all your carpeting needs. If you have any questions, please call our Exhibitor Service Department.

Standard Carpet Includes delivery, installation and dismantle						
Description	Discount	Standard	QTY	Total		
10' X 10' carpet	\$209.50	\$272.50		\$		
10' X 20' carpet	\$419.00	\$545.00		\$		
10' X 30' carpet	\$628.50	\$817.50		\$		
10' X 40' carpet	\$838.00	\$1089.50		\$		
10' X 50' carpet	\$1047.50	\$1478.75		\$		

Standard Colors Red Forest Green Burgundy Navy Blue Black Silver Mist Charcoal Gray

Custom Colors

Navy Blue Black Blue Mist Charcoal Gray White

Red Emerald Jade

Please note, show color will be chosen on orders with no preference indicated.

Color preference:

Custom Cut Carpet Includes delivery, installation and dismantle							
Our standard carpet cut to your specifications. Custom carpet orders must be received by the discount deadline or may not be honored. Custom carpet orders canceled less than 2 weeks prior to move-in will be billed 100%.							
Booth Dimensions:X_=Total SQ FT							
Discount PriceTotal SQ FT X \$5.25 per SQ FT = \$							
Standard PriceTotal SQ FT X \$6.85 per SQ FT = \$							
Please note, show color will be chosen on orders with no preference indicated. No Credit will be given once order is processed.							

*CUSTOM CARPET ORDER BY DECEMBER 3, 2018 Color preference:

Plush Carpet Includes delivery, installation and dismantle						
Plush 100% nylon pile carpet, cut to your specifications. Plush carpet orders must be received by the discount deadline or may not be honored. Custom carpet orders canceled less than 2 weeks prior to move-in will be billed 100%.						
Booth Dime	Booth Dimensions: X = Total SQ FT					
Discount PriceTotal SQ FT X \$5.85 per SQ FT = \$						
Standard Price	Total So	Q FT X \$7.60	per SQ FT =\$_	· · · · · · · · · · · · · · · · · · ·		

Please note, show color will be chosen on orders with no preference indicated. No Credit given once order is processed. *PLUSH CARPET ORDER BY DECEMBER 3, 2018 Color preference:

Carpet Padding ½" Carpet Padding						
Booth Dime	ensions:	X	= _		Total SQ FT	
Description	Discount	Standard		Total Sq Ft	Total	
Carpet Padding per sq ft	\$1.55 sq ft	\$2.05 sq ft	Х		\$	
Visqueen per sq ft	\$1.25 sq ft	\$1.65 sq ft	Χ		\$	

Subtotal	\$
6% Sales Tax	\$
GRAND TOTAL	\$

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Company:	Booth:	Contact:	Email:



January 2-5, 2020 | Marriott Wardman Park | Washington, DC

Discount Deadline: Tuesday, December 17, 2019

Booth Cleaning Services

All rates are based on square footage of booth area (100 Sq. Ft. minimum)

Rental carpet is delivered to your booth clean. However, during exhibit setup, the carpet may become unclean. Below are options for a Pre-Show clean or cleaning for each day of the event.

Vacuum and General Cleaning							
(Minim							
	Description Discount Standard						
	Provide One Time service prior to opining.	\$0.85	\$1.10				
	Provide Daily service for duration of show.	\$0.75	\$0.98				

Booth Dimensions:	X	=	Total SQ FT
(Discount Price) Total SQ FT	X \$	X No. Days	= \$
(Standard Price) Total SQ FT	X \$ <u>.</u>	X No, Days	= \$

Subtotal	\$
6% Sales Tax	\$
GRAND TOTAL	\$

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company.			Ea



January 2-5, 2020 | Marriott Wardman Park | Washington, DC

Discount Deadline: Monday, December 09, 2019

High-quality signs and graphics will enhance the overall image of your booth. Our sign department at **CHS** is driven to excellence and strives to produce the highest quality signs and graphics. Our state-of-the-art equipment creates precision graphics that will stand out on the show floor.

Signage Rates Price includes eight (8) words and the price is based on white show card with black, red, blue or burgundy lettering.					
Size	Discount	Standard	QTY	Total	
7" X 11"	\$59.00	\$76.75		\$	
7" X 44"	\$67.50	\$87.75		\$	
11" X 14"	\$96.25	\$125.00		\$	
14" X 22"	\$126.25	\$164.00		\$	
22" X 28"	\$138.50	\$180.05		\$	
28" X 44"	\$205.75	\$267.50		\$	
40" X 60"	\$750.00	\$357.50		\$	
Easel back	\$12.50	\$16.50		\$	

Banner Rates (Minimum order of \$100.00. Colored backgrounds are an additional 20%)						
Description Discount Standard QTY Total						
Vinyl banner with grommets or pocket	Request Quote			\$		
Digital Full Color Vinyl banner with grommets or pocket	Request Quote			\$		

Please use this box to write your copy if you are not sending graphics. Indicate whether you want your sign to be horizontal or vertical.					

Our experienced graphic designers can create custom graphics for your booth...

Please call our Exhibitor Service
Department for quotes, 210-247-2641.

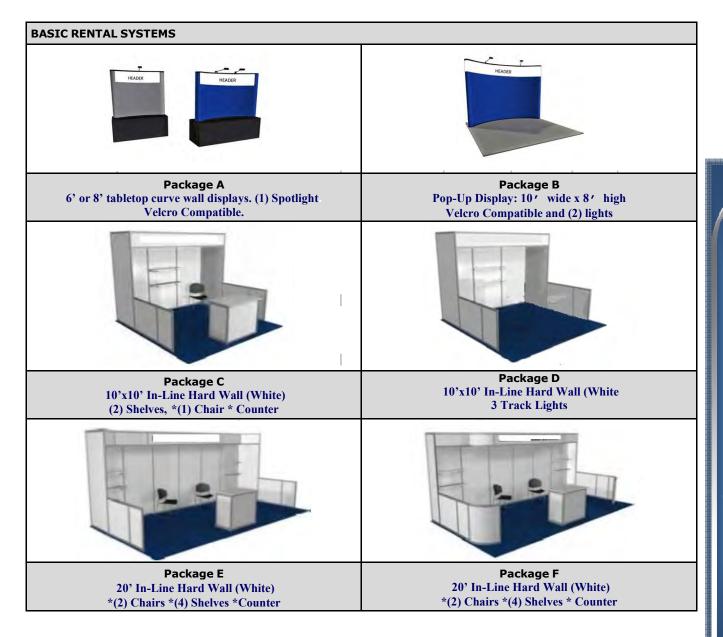
Subtotal	\$
6% Sales Tax	\$
GRAND TOTAL	\$

Company:	Boot	h:Contact	:Ema	il:



January 2-5, 2020 | Marriott Wardman Park | Washington, DC

We have numerous Rental System options that will fit your exhibit needs. We offer tabletops, back walls, Islands and much more. Please use the following form to order a Rental System or call our Exhibitor Service Department with any questions.





January 2-5, 2020 | Marriott Wardman Park | Washington, DC

<u>Discount Deadline: Monday, November 18, 2019</u> Rental Packages are only available if ordered by this date.

Package A Includes: Tabletop Display	Installation, dismantle and standard header. 6' or 8' skirted table.
Package B Includes:	Installation, dismantle and standard header.
Package C Includes:	Installation, dismantle and standard header. Back wall available in white only.
Package D Includes:	Installation, dismantle and standard header and vacuuming prior to show. Back wall available in white only.
Package E Includes:	Installation, dismantle and standard header and vacuuming prior to show. Back wall available in white only.
Package F Includes:	Installation, dismantle and standard header and vacuuming prior to show. Back wall available in white only.

RENTAL PACKAGE OPTION						
Item #	Description	Table Size	Back Wall Color	Price	ОТҮ	Total
Α	Package A	□ 6′ or Ŀ 8′		\$1,250.00		\$
В	Package B	□ n/a		\$1,950.00		\$
С	Package C	n/a	White	\$3,995.00		\$
D	Package D	n/a	White	\$3,240.25		\$
Е	Package E	n/a	White	\$6,392.00		\$
F	Package F	n/a	White	\$6,862.25		\$

Please note, show color will be chosen on orders with no preference indicated.

Color preference:

All Headers Must be Special Ordered

Please use the space below for the copy of your headers.

Logos - Prices based on EPS format. Please call if you have another format.						
Description	Discount	Standard	Total			
One Color Logo	Please call for a quote.		\$			
Two Color Logo	Please call for a quote.		\$			
Three or More Color Logo	Please call for a quote.					

Subtotal	\$
6% Sales Tax	\$
GRAND TOTAL	\$

Company:	Booth:	Contact:	Email:	



January 2-5, 2020 | Marriott Wardman Park | Washington, DC

CHS is the Official Service Contractor and must be used for all material handling, furniture rental, signs, rigging, cleaning, and installation and dismantle of exhibit material.

Labor Rules & Regulations

To assist you in planning for your participation in this event, we know you will appreciate knowing in advance that union labor is required for certain aspects of your exhibit handling. To help you understand the Area Work Rules-Labor Regulations, we ask you to read the following:

Decorator Labor

Union jurisdiction prevails over the set-up and dismantling of exhibits, including sign and laying of carpet. This does not apply to the unpacking and placement of your merchandise. You may set-up your 10'x10' exhibit display if one person can accomplish the task in less than one-half hour without the use of tools. Union jurisdiction prevails over exhibits that extend over 10' in any direction.

If your exhibit preparations, installation or dismantling requires more than 1/2 hour, and or the use of tools, and you are not using an approved EAC, you must use the appropriate union personnel. One full time company employee may supervise/work with the union crew.

Material Handling

Union jurisdiction prevails over the operation of all material handling equipment, all unloading and reloading and handling of empty containers. As a full time employee of the exhibiting company, you may move materials to and from your booth, during setup and tear down, that can be hand carried by one person in one trip without the use of dollies, hand trucks or other mechanical equipment.

Tipping

We request that exhibitors do not tip employees (give money, merchandise, or other special consideration for services rendered.) Any attempts to solicit a gratuity by an employee for any service should be reported immediately to a supervisor. Employees are paid at an excellent wage. Tipping is strongly discouraged and is not an accepted company policy.

Safety

Standing on chairs, tables or other rental equipment is prohibited. This equipment is not engineered to support your standing weight. CHS cannot be responsible for injuries or falls caused by the improper use of this equipment. If assistance is required In the assembling your booth, please order labor on the Labor Order Form. All necessary tools will be provided with labor.



January 2-5, 2020 | Marriott Wardman Park | Washington, DC

Display Installation & Dismantle/Rates

STRAIGHT TIME Monday - Friday		8:00 AM to 5:00 PM	\$102.75
OVER TIME Monday- Friday		Before 8:00 AM & After 5:00 PM	\$154.00
OVER TIME	Saturday/Sunday	All Day	\$154.00
DOUBLE TIME	Holidays	All Day	\$205.50

Minimum Charge: One hour per man. Labor thereafter will be charged in ½ hr. increments.

- X All work performed with CHS supervision will also be charged a 30% supervision fee.
- x Labor ordered on-site will be subject to a 30% surcharge and without a guaranty of start time.
- X There will be a one hour minimum charge for labor cancelled without a 24 hour notification.

INSTALLA	ION LABOR						
X 30% Sup X We will p	ervised Labor (ervision Fee will erform your disp be done on strai	be added to tota lay set-up at our	l labor l	bill ion, unle	ess you instruc	t otherwise.	xt page)
Emergency Co	ntact Name:			Phone:			
☐ Exhibitor Supervised Labor (Supervisor must check in at Service Desk for laborers)							
Supervisor Na	me:			Phone:			
ESTIMATIO	N OF HOURS NE	EDED					
Date	Start Time	No. of Men	No. of	Hours	Total Hours	Hourly Rate	Est. Total Cost
		X		II	(0	\$ =	\$
Special Instruct	ions:					•	
X 30% Sup X We will p	ervised Labor (ervision Fee will erform your disp I be done on stra	be added to total	al labor r discret	bill tion, unl	ess you instruc	t otherwise.	xt page)
Emergency Co	ontact Name:			Phone:			
☐ Exhibitor	Supervised La	bor (Superviso	r must	check in	at Service De	sk for laborers))
Supervisor Name: Phone:							
ESTIMATIO	N OF HOURS NE	EDED					
Date	Start Time	No. of Men No. of		Hours	Total Hours	Hourly Rate	Est. Total Cost
		Х		=	(\$ =	\$
Special Instruc	tions:						
					N	ON-TAXABLE	

NON-TAXABLE	
TOTAL	\$

Company:	Booth:	Contact:	Email:



January 2-5, 2020 | Marriott Wardman Park | Washington, DC

Shipping Instructions for CHS Supervised Labor Orders

Please complete the following information if you ordered installation and/or dismantle services, with CHS Supervision on the previous page. Please note, you do not need to fill out this page if you plan to be present at the time of move-in/move-out.

INBOUND SHIPPING & SET-UP DETAILS						
Freight will be ship	pped to:			Ware	house	☐ Show site
Date items we	ere sent?					
Number of Crates/Cartons/Fiber	r Cases?					
Set Up Plans A	ttached?			Yes		□ No
Set Up Plans Included with Exhibit?				Yes		□ No
Photos E	nclosed?			Yes		□ No
Carpet (CHS carpet must be o	ordered)			Your	Own	□ CHS Carpet Color:
Did you order electrical services to be laid under the	carpet?			Yes		□ No
If you shipped graphics, are they in	cluded?			Inclu	ded	☐ Shipped Separately
Comments:						
OUTBOUND SHIPPING DETAILS						
Consign to (Company Name):					Phon	e:
Attention:						
Address: City, Sta	ate, Zip:					
Carrier:					No. o	f Shipping Labels:
Method:			ay □ Deferred □ Motor Freight □ Van Line			
□ Other Carrier: ()				
Freight Charges Are:	□ Collec	ct				
**In the event that your carrier fails to show up, you	ır shipmeı	nt will l	be re-ro	uted	via the	show carrier. **
Bill to: Shipper/Exhibitor:		At	tention			
Billing Address:		Pŀ	none:			
City, State, Zip:						
FREIGHT AND CARRIER CHARGES GUARANTEED BY:						
Shipper/Exhibitor's Printed Name:						
Shipper/Exhibitor's Signature:						
Emergency Phone:		E-1	Mail:			
DESCRIPTION OF SHIPMENT	NO. OF P	PIECES				
CRATES (WOODEN) EXHIBITION MATERIAL						
CARTONS (CARDBOARD)						
FIBER CASES/TRUNKS						
SKIDS/PALLETS						
OTHER (Describe)						
BY SIGNING BELOW, YOU AGREE THAT THE SHIPPER DESIGNATES CHS AS IT'S AGENT FOR TENDERING SHIPMENTS TO CARRIER. CHS RESERVES THE RIGHT TO RE-ROUTE ANY OUTGOING SHIPMENT VIA AN ALTERNATE CARRIER IN THE EVENT THE REQUESTED CARRIER FALLS TO PICK UP THE SHIPMENT BY EST. CARRIER CHECK IN TIME. CHS ASSUMES NO LIABILITY FOR MISDIRECTED SHIPMENTS AS A RESULT OF OLD SHIPPING ADDRESS LABELS WHICH REMAIN ON CONTAINERS.						
If the shipment moves between two ports on a carrier by water, the law requires that the Bill of L required to state specifically in writing the agreed declared value of the property. The agreed or c to certify that the above-named articles are properly classified, described, packaged, marked, label Transportation.	declared value	of the prop	perty is here	ier's or s eby spec trans	shipper's sifically sta sportation	weight. NOTE: Where the rate is dependent on value, shippers are ated by the shipper to be not exceeding \$ This is according to the applicable regulations of the Department of
SIGNATURE:						



January 2-5, 2020 | Marriott Wardman Park | Washington, DC

What Is Material Handling?

Material handling includes receiving and unloading your exhibit materials, storage for up to 30 days at the advance shipping location, delivery to your booth, handling of empty containers (removal from booth, stored and then returned to the booth at the close of the show) and removal of the material from your exhibit booth for reloading onto outbound carriers. This charge does not include the cost of shipping. Please refer to the Shipping Information section of this manual for further information.

Crated/Uncrated Shipments

Crated shipments are packed in any type of shipping container that can be unloaded at the dock and delivered without additional handling. Crated containers include: crates, fiber cases, cartons, and properly packed skids. Uncrated shipments indicates a shipment that is shipped loose or pad-wrapped, and/or un-skidded.

Special Handling Shipments

Mixed Shipments

Mixed shipments include a mix of both crated and uncrated materials.

Ground Loading/Unloading

Special handling charges will apply to shipments that arrive in vehicles that are not dock height, such as u-hauls, flat bed trailers, double drop trailers, etc.

Stacked Shipments

Shipments that require multiple items to be moved or removed for delivery to booth. (i.e., loose items stacked on top of crates and/or pallets.)

Piece Loading/Unloading

Drivers who require multiple pieces to be moved to the rear of the trailer, in order to select the next piece, or having to remove the freight from the trailer to re-fit in sequence.

No Documentation

Shipments that arrive from a small package carrier, such as FedEx, UPS and DHL, without a Bill of Lading, which requires additional time and labor to process.

Excess of Small Shipments

Ten or more small pieces in a shipment, via small package carriers, such as FedEx, UPS and DHL, that must be palletized prior to delivery.

Material Handling: Money Saving Tools

* Consolidate and Shrink Wrap Your Shipments

For Example:

If you send 4 Separate Shipments:

1st Shipment @ 41 lbs = \$132.00 (200 lb. minimum) 2nd Shipment @ 44 lbs= \$132.00 (200 lb. minimum) 3rd Shipment @ 52 lbs= \$132.00 (200 lb. minimum) 4th Shipment @ 60 lbs= \$132.00(200 lb. minimum) If you send 1 Consolidated Shipment:

1 shipment (4 pieces) @ 197 lbs (200 lbs minimum) **197 lbs. charged @ \$132.00**



January 2-5, 2020 | Marriott Wardman Park | Washington, DC

Material Handling Rates:

THE RATES BELOW ARE BASED ON STRAIGHT TIME FOR MOVE-IN AND MOVE-OUT. All charges are based on In-bound weight and are per (100lbs) and are rounded up to the next 100lbs. There is a 200lb. minimum charge per shipment. CHS will receive advance shipments at the warehouse and will provide up to 30 days storage prior to the show. CHS will receive direct shipments at show-site on scheduled move-in days. CHS will provide delivery to booth, storage of empty packing materials, and return of outbound shipments to the loading dock at the close of the show. CHS "Material Handling Agreement/Bill of Lading" must be filled out at close of show. All drayage must be prepaid.

CHS REQUIRES "CREDIT CARD AUTHORIZATION" FORM BE ON FILE FOR ALL SHIPMENTS.

Small Packages, under 25 lbs. (received from a single shipment) will be charged \$55.00.

CRATED (includes cartons) Weight of Shipment	ou.t	Х	\$132.00	Par 100 lbs (200 lb minimum)	=	\$
SPECIAL HANDLING	cwt	^	\$132.00	Per 100 lbs. (200 lb. minimum)	_	\$
Weight of Shipment	cwt	Χ	\$158.00	Per 100 lbs. (200 lb. minimum)	=	,
UNCRATED (pad wrapped) Weight of Shipment	cwt	X	\$158.00	Per 100 lbs. (200 lb. minimum)	=	\$
SMALL PACKAGE (under 30 lbs.) Weight of Shipment		х	\$55.00	Per 25 lbs. (Total weight)	"	\$
		Х			=	\$
				Estimated Freight Charges		\$
				Estimated Overtime Charge	40%	\$
				E.I. J. J.E.J. Gl		\$
DIRECT CHIRMENTS TO CHOM	CITE			Estimated Total Charges		
Shipments will be received during to CRATED (includes cartons)	the move in p	periods	and throughou	Thursday, January 02, 2020 will the show. (cwt = 100 lbs.)	be ref	
Shipments will be received during to CRATED (includes cartons) Weight of Shipment	SITE - Shipp the move in p cwt	ments a periods	s139.00	Thursday, January 02, 2020 will		used.
CRATED (includes cartons) Weight of Shipment SPECIAL HANDLING Weight of Shipment	the move in p	x X	\$139.00	Thursday, January 02, 2020 will t the show. (cwt = 100 lbs.) Per 100 lbs. (200 lb. minimum)	=	sused.
CRATED (includes cartons) Weight of Shipment SPECIAL HANDLING Weight of Shipment UNCRATED (pad wrapped) Weight of Shipment	cwt	X X	\$139.00 \$148.00	Thursday, January 02, 2020 will the show. (cwt = 100 lbs.) Per 100 lbs. (200 lb. minimum) Per 100 lbs. (200 lb. minimum)	= =	\$ \$
CRATED (includes cartons) Weight of Shipment SPECIAL HANDLING Weight of Shipment UNCRATED (pad wrapped) Weight of Shipment SMALL PACKAGE (under 30 lbs.)	cwt	X X X	\$139.00 \$148.00 \$179.00	Thursday, January 02, 2020 will the show. (cwt = 100 lbs.) Per 100 lbs. (200 lb. minimum) Per 100 lbs. (200 lb. minimum) Per 100 lbs. (200 lb. minimum)	= =	\$ \$ \$ \$
CRATED (includes cartons) Weight of Shipment SPECIAL HANDLING Weight of Shipment UNCRATED (pad wrapped) Weight of Shipment SMALL PACKAGE (under 30 lbs.)	cwt	x x x x x	\$139.00 \$148.00 \$179.00	Thursday, January 02, 2020 will the show. (cwt = 100 lbs.) Per 100 lbs. (200 lb. minimum) Per 100 lbs. (200 lb. minimum) Per 100 lbs. (200 lb. minimum)	= = =	\$ \$ \$ \$ \$
CRATED (includes cartons) Weight of Shipment SPECIAL HANDLING Weight of Shipment UNCRATED (pad wrapped) Weight of Shipment SMALL PACKAGE (under 30 lbs.)	cwt	x x x x x	\$139.00 \$148.00 \$179.00	Thursday, January 02, 2020 will the show. (cwt = 100 lbs.) Per 100 lbs. (200 lb. minimum) Per 100 lbs. (200 lb. minimum) Per 100 lbs. (200 lb. minimum) Per 25 lbs. (Total weight)	= = = = =	\$ \$ \$ \$ \$

Surcharges - Based upon the Material Handling Rates quoted above, a 40% overtime surcharge per cwt (100 lbs.) for each occurrence, will apply if:

- Shipments are received on overtime: Monday-Friday before 8:00 am & after 4:30 pm, Saturday, Sunday, or observed union holidays.
- Material is moved from warehouse to show-site on overtime due to show schedule.
- Material is moved out of show-site on overtime due to show schedule.
- Due to scheduling beyond CHS control, all freight will be moved out on OT.
- Late shipments will be charged an additional 30%.
- Shipments returned to the warehouse for whatever reason will be charged an additional 35% per 100lbs cwt., 300lbs minimum.

Company:	Booth:	Contact:	Email:	
· · · · —				

ADVANCE SHIPMENTS

(Monday – Friday: 8:00 a.m. – 2:00 p.m.)

EXHIBIT MATERIAL DO NOT DELAY

MUST DELIVER BY DECEMBER 23, 2019

MUST DELIVER BY DECEMBER 23, 2019

EXHIBIT MATERIAL DO NOT DELAY

(Monday – Friday: 8:00 a.m. – 2:00 p.m.)

ADVANCE SHIPMENTS

유	PC.	BOOTH#:	유	PC.	B00TH#:
- 2020	HOLD FOR: AALS – 2020		- 2020	HOLD FOR: AALS – 2020	
)785	Landover, MD 20785		785	Landover, MD 20785	
rive	7600 Preston Drive		ve	7600 Preston Drive	
	YRC Freight			YRC Freight	
ING SERVICES	c/o: CONVENTION HANDLING SERVICES		NG SERVICES	c/o: CONVENTION HANDLING SERVICES	
:) 	(EXHIBITOR NAME)	 - - -		(EXHIOBITOR NAME)	.00

WAREHOUSE DELIVERY

CARRIER:

CARRIER:

CONVENTION HANDLING SERVICES

CONVENTION HANDLING SERVICES

WAREHOUSE DELIVERY

DO NOT DELIVER UNTIL JANUARY 02, 2020

(EXHIBITOR NAME)	
(EXHIBITOR NAME)	ТО:

DO NOT DELIVER UNTIL JANUARY 02, 2020

EXHIBIT MATERIAL DO NOT DELAY

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c/o: CONVENTION HANDLING SERVICES

c/o: CONVENTION HANDLING SERVICES

Marriott Wardman Park

Exhibit Hall C

2660 Woodley Road, NW

Washington, DC 20008

HOLD FOR: AALS – 2020

PC.____OF___

CARRIER:

CARRIER:

BOOTH#:

Q F

BOOTH#:

HOLD FOR: AALS - 2020

2660 Woodley Road, NW

Washington, DC 20008

Marriott Wardman Park

Exhibit Hall C

CONVENTION HANDLING SERVICES

SHOW SITE DELIVERY

CONVENTION HANDLING SERVICES

SHOW SITE DELIVERY

Move-Out Notice for Shipping



We get your show on the Road or in the Air

YRC Freight is the Show's Recommended Carrier

Let YRC Freight assist in handling your **Ground**, **Air** and **Expedited** shipping needs. Just stop by the Exhibitor's Service Desk and speak with our Trade Show Specialist from YRC Freight.

YRC Freight's Service Advantages:

Time-Critical - Any Need. Any Speed. Guaranteed.

- By Noon, By 5pm, Hour Window
- Guaranteed, By Noon, By 5 pm, Multiday Window

Standard Ground – The most reliable standard ground service in the Exhibit industry

Any Size Shipment – We have the ability to move everything from small packages to full truckloads at competitive prices

More for Your Money - No detention, weekend, or after-hours pickup fees

World-Class Customer Service – Our Exhibit customer service offers 24/7 support for your exhibit shipping needs at 1.800.531.EXPO (3976)

Don't worry if you are a first-time user with YRC Freight, because we can establish competitive pricing for your outbound shipment right on the spot!

When completing the MHA (Material Handling Agreement), specify YRC Freight for the move-out. Then call us or go online to schedule your pickup at the show site. Your MHA will have all the information we need.

Contact us at 1.800.531.EXPO (3976), yrcfreight.com or exhibit.services@yrcfreight.com

Audio/Visual Services provider for:

Pillars of Democracy: Law, Representation, and Knowledge	Annual	
	Meeting	

entatio	on, and I	Knowledge	SAnnual Meeting	1
*	AALS		January 2–5 Washington, DC #AAL52020	

Organization Name					
D .1 "			On Site Contact		
	AM	РМ	On Site Phone		
_	January 5 th @ 11:00am		Email		
Billing Contact Name			Phone		
Address			Email		
0:4-			Ctata	7in	

To place an order: visit www.bav.com/exhibitors:

find & click on the AALS logo and use Customer Code: AALS-DC20

ALL ADVANCE ORDERS MUST BE RECEIVED BY DECEMBER 26, 2019

Qty.	<u>LED MONITORS</u> <u>Advance</u>	Dec 27	Jan Z	<u>10tai</u>
	24" Monitor () Tabletop Stand\$250.00	\$287.50	\$312.50	
	24" Monitor () Tabletop Stand \$250.00 27" Monitor () Tabletop Stand \$325.00	\$373.75	\$406.25	
	32" Monitor () Tabletop Stand () Floor Stand () Custom Wall Mount*\$400.00	\$460.00	\$500.00	
	40" Monitor () Tabletop Stand () Floor Stand () Custom Wall Mount*	\$603.75	\$656.25	
	46" Monitor () Tabletop Stand () Floor Stand () Custom Wall Mount*	\$776.25	\$843.75	
	55" Monitor () Tabletop Stand () Floor Stand () Custom Wall Mount*\$1100.00	\$1265.00	\$1375.00	
	65" Monitor () Tabletop Stand () Floor Stand () Custom Wall Mount*\$1700.00			
	80" Monitor () Tabletop Stand () Floor Stand () Custom Wall Mount*\$2500.00			
	*Additional Charges May Apply			
	Computers & Tablets			
	PC Laptop Computer (Windows10 Pro, Office 2016, i7 Processor, 15.6" Screen)\$375.00	\$431.25	\$468.75	
	MacBook Pro Laptop Computer (OSX Sierra, Keynote, i7 Processor, 15" Screen)		\$562.50	
	Wireless Keyboard & Mouse\$50.00	\$57.50	\$62.50	
	Computer Audio (Anchor AN1000 Powered Speaker)\$75.00	\$86.25	\$93.75	
	iPad (Standard Size)\$200.00	\$230.00	\$250.00	
	iPad w/Kiosk Mount () Tabletop () Floor\$425.00	\$488.75	\$531.25	
		*	***************************************	
	<u>Video</u>			
	LED Tile/Video Wall (sizing & configuration needs vary)	call for mor		on
	USB Media Player\$30.00	\$34.50	\$37.50	
	DVD Player BluRay Player (circle one)\$30.00	\$34.50	\$37.50	

Rates are for run of show, NOT a daily rate!

Upon receipt of your order, we will contact you for secure processing of your payment.

Subtotal __ 21% Service Charge ___ Subtotal ___ 6% DC Sales Tax ___ Grand Total _

Please Note:

- · BAV is a full service Audio Visual Rental & Production Company. Please call for any desired equipment not listed on this form including: lighting, touchscreen monitors, projection/screens, LCD monitor walls or seamless LED video walls.
- To order power, please contact the conference general contractor/decorator.
- · Orders not cancelled within 24 hours of scheduled delivery will be given 50% refund.

Please eMail, fax or mail completed form to: BAV • 10 Sonwil Drive • Buffalo, NY 14225 Fax: 716-685-5014 • Phone: 800-264-5010

Contact: Greg Back at gback@bavservices.com





Mail or fax this form to: Urban Jungle, Inc. P.O. Box 6165 McLean, VA 22106 703-241-8545 phone 866-516-3716 fax [Tax ID #: 54-1796144]

PLANT & FLORAL ORDER FORM

info@urbanjungleinc.com

QTY	ITEM	Advance*	SHOW PRICE	TOTAL
	Floral Arrangement (approx. 12" H)	\$ 60.00	\$ 70.00	
	Floral Arrangement (approx. 18" H)	\$ 75.00	\$ 85.00	
	Custom Floral Arrangement (call for assistance)	\$ 95.00	\$ 110.00	
	Bud Vases (list color preference)	\$ 25.00	\$ 30.00	
	Tropical Arrangements	\$ 80.00	\$ 95.00	
	Roses, arranged, one dozen (color)	\$ 75.00	\$ 85.00	
	Orchid Plants (Small Large)	\$50/\$75.00	\$60/\$85.00	
	Mum Plants (whiteyellow lavender)	\$ 25.00	\$ 30.00	
	Azaleas (red pink white)	\$ 30.00	\$ 35.00	
	Bromeliads (Red, pink, yellow, other)	\$ 30.00	\$ 35.00	
	Seasonal Plants (kalanchoe, gloxinia, cyclamen, etc.)	\$ 30.00	\$ 35.00	
	Small (6"pot) Ivy Pothos	\$ 25.00	\$ 30.00	
	Large Fern Ivy Pothos	\$ 30.00	\$ 35.00	
	Glass Bowl for Cards (yours to keep)	\$ 25.00	\$ 30.00	
	Pkg A: (1) 6' Ficus topped w/ fern & blooming plant	\$ 125.00	\$ 135.00	
	Pkg B: (2) 3' plants and (1) Blooming plant	\$100.00	\$ 110.00	
	Pkg C: large container w/ivy and blooming plants	\$ 100.00	\$ 115.00	
	2' Green Plants	\$ 30.00	\$ 40.00	
	3' Green Plants	\$ 40.00	\$ 50.00	
	4' Green Plants	\$ 50.00	\$ 60.00	
	5' Green Plants	\$ 60.00	\$ 70.00	
	6' Green Plants	\$ 70.00	\$ 80.00	
	7' Green Plants	\$ 95.00	\$ 110.00	
	8' - 10' Green Plants	\$115.00	\$130.00	
	ative Containers: White Black Wicker all for prices on brass, chrome, terra cotta pots		SUB TOTAL	\$
	◆ Tax is based on show location	Sal	les Tax	\$
VDC -	5.75% MD - 6% VA - 6% Philadelphia - 8%		ist at left	Ψ
, 50 -	CALL FOR PRICING ON	TOTAL AM		\$
	FLOWERBOXES, IVY WALLS,	IOIALAM	CONTDUE	Ψ
	TOPIARIES, ETC.			

Please remit payment to URBAN JUNGLE, Inc.

Rental Price includes: Container, top-dressing, delivery and pick-up. All orders must be paid in full. No adjustments will be made after the show closes. All green plants are rental items and are the property of Urban Jungle, Inc. Show site cancellations will incur a 100% cancellation fee. If tax-exempt in state of delivery, your certificate must be included with this order form.

□ HAVE AN URBAN JUNGLE REP SEE US AT OUR	BOOTH: Date	Time
Exhibitor:	Telephone #:	
Third Party:		
Address:	PO#	
City, State, ZIP:	email**:	
Show Name:	Location:	
Show Dates:	Booth #:	
Payment Info: (circle one) AX VISA MC CHECK		
Credit Card #:	Exp. Date:	Security #
Name on Card·	Billing Zin	

{Overnight order form to: Urban Jungle, Inc. 1631 Dempsey St. McLean, VA 22101}

**Email is required for confirmation and final invoices.

*Orders must be received two weeks prior to show date for advance price!

Exhibi	tor Form
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EVENT NAME:

DATES:

Advanced Rates are available 10 days before show opening Once your order is submitted a PSAV Representative will contact you with confirmation

COMPANY: ROOM:

BOOTH #:

INTERNET AND TELEPHONE SERVICE

All IP Address information is assigned automatically via DHCP. Please ensure that that the TCP/IP is ENABLED and configured to "OBTAIN AN IP ADDRESS AUTOMATICALLY". If your computer is normally networked in an office setting, please verify compatibility with your IT representative. Outside routers, hubs, or access points are NOT permitted and will NOT operate correctly with our system.

SERVICE - SHOW RATE	QTY	Advanced Rate	Rate	TOTAL			
Standard Internet connection - Wired		\$665.00	\$870.00				
Additional connections - Wired		\$225.00	\$305.00				
Wireless Internet Service - 1 Device Connection with SSID and Conference Code		\$190.00	\$300.00				
Additional connections - Wireless		\$60.00	\$100.00				
Dedicated Internet Service or Static IP Address		Please Call	Please Call				
All services include local and toll free numbers. All long distance call are billed at the prevailing hotel rate and billed through the hotel via the credit card provided below. Calling cards can not be used.							
Phone Line (DID or DOD) - Headset or Fax/Credit Card		\$465.00	\$600.00				
Set & Strike Fee*	1	\$110.00	\$110.00	\$110.00			
			SUBTOTAL				
	EXHIBIT	BOOTH POWER					
SERVICE - SHOW RATE	QTY	Advanced Rate	Rate	TOTAL			
500 WATTS/ 5 AMP - 120 VOLTS		\$135.00	\$175.00				
1000 WATTS/ 10 AMP - 120 VOLTS		\$210.00	\$270.00				
2000 WATTS/ 20 AMP - 120 VOLTS		\$270.00	\$350.00				
POWER STRIP		\$30.00	\$45.00				
EXTENSION CORD		\$30.00	\$45.00				
Additional Power Services available including 208 service							
Set & Strike Fee*	1	\$110.00	\$110.00	\$110.00			
			SUBTOTAL				

If you have checked the LDW box, I have been offered and refused to purchase Loss Damage Waiver (LDW). I understand that I will be held fully liable for any damage and/or loss to the above listed rented equipment.

PSAV is not responsible for voltage fluctuations or power failure due to temporary conditions. No verbal orders are accepted. No credits for unused services. Orders will not be processed without Booth number and form of payment noted. Advanced orders are guaranteed to be installed prior to show opening. There will be no refunds once services are rendered. If customer cancels the event or the provision of all or a portion of audiovisual equipment and services by PSAV, cancellation charges will apply. If cancellation is under 72 hours, 50% of the equipment proposal estimate and 100% of labor charges, plus actual expenses incurred by PSAV in preparing for the event will be charged. Additional Labor may be required for larger orders. **Large Speakers at additional cost

PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

IF YOU EXPERIENCE AN ISSUE ON SITE PLEASE CONTACT PSAV AT 202.332.4178. NO REFUNDS WILL BE PROVIDED WITHOUT REPORTING THE ISSUE ONSITE TO A MANAGER. AUDIO VISUAL TOTAL
4% LDW (check to decline)

1% LDW (check to decline)
INTERNET AND PHONE TOTAL

EXHIBIT POWER TOTAL

25% SERVICE CHARGE

6% Tax

ESTIMATED TOTAL CHARGES

Place on next page

Payment information and placement is on next page

Please return completed form to:

PSAV 2660 Woodley Road, NW Washington, DC 20008 Phone: 202.332.4178

Fax: 866.312.5410

Wardmanpark@psav.com

*Pricing vaild through December 31, 2019

EXhibito EVENT NAME: DATES: COMPANY:	or Form		BOOTH #: ROOM:
	В	OOTH LAYOUT	
Adjacent Booth or		ooth Power, Internet/Phone and Audio	Visual BACK
T = Telephone I = Internet h#L Aisle or P = Power			Ad acent Booth or Aisle # jRIGHT

Power drops are placed at the back of the booth. Other power placement including under carpeting or other places in booth will require additional labor and equipment.

FRONT

All orders placed will receive a confirmation email with exact pricing within a week of submitting form.

PSAV is not responsible for voltage fluctuations or power failure due to temporary conditions. No verbal orders are accepted. No credits for unused services. Orders will not be processed without Booth number and form of payment noted. Advanced orders are guaranteed to be installed prior to show opening. There will be no refunds once services are rendered. If customer cancels the event or the provision of all or a portion of audiovisual equipment and services by PSAV, cancellation charges will apply. If cancellation is under 72 hours, 50% of the equipment proposal estimate and 100% of labor charges, plus actual expenses incurred by PSAV in preparing for the event will be charged. *Additional Labor may be required for larger orders. *

IF YOU EXPERIENCE AN ISSUE ON SITE PLEASE CONTACT PSAV AT 202.332.4178. NO REFUNDS WILL BE PROVIDED WITHOUT REPORTING THE ISSUE ONSITE TO A MANAGER.

Estimate Total from previous page

Adjacent Booth or Aisle #

\$

BILLING CONTACT INFORMATION			CREDIT CARD INFORMATION			
Name:			Credit Card	Wire Transfer	Check	
			If paying by Check or Wire Transfer please send the form back with no payment information and you will receiv an email with the total due. Checks should be made out to PSAV. We will call to get Credit Card information.			
Address:			Card Holders Name:		Phone Number to call f	or CC info:
City:	State:	Zip:	Credit Card Account Numbe	r: (Last 4 Digits Only)		CCV#:
Phone:	Fax:		Expiration Date:			Billing Zip Code:
Onsite Contact and Number:			Email Address:			
			x			
CARDHOLDERS SIGNATURE				Signature confirms acceptance	ce of terms and conditions	DATE

Please return completed form to

2660 Woodley Road, NW Washington, DC 20008 Phone: 202.332.4178 Fax: 866.312.5410

Wardmanpark@psav.com Updated 10/18 MZ